Food Truck Basics Design, Operate, and Survive

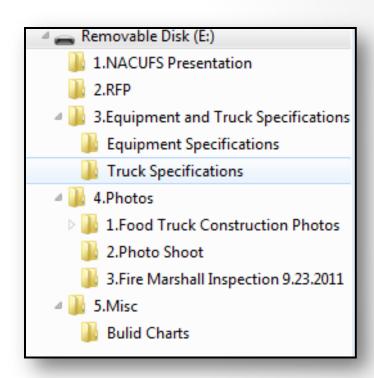
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Presentation Agenda

- UCR's Food Truck Program
- Design Considerations
- Infrastructure Considerations
- Operational information
- The "Oh crap... now what?" conversation (cause it will happen)





UCR's Food Truck Program

Currently operate two food trucks - Culinary Chameleon

International fusion





UCR's Food Truck Program

Coffee Bean & Tea Leaf Truck

- Coffee (fresh brewed and blended), pre-made sandwiches and salads
- Soon to be remodeled into a Soft Serve Ice Cream Truck





UCR's Food Truck Program

Adding more...

- Third truck purchased and in-design 2013 (Scotty's concessions truck)
- Fourth truck to be purchased this summer for a mid fall / winter opening (Taco Fresco)





The following design considerations, are in no particular order:

- Don't do the open ice bins (helpful hint #1) – they suck!
- Consider a bottle beverage cooler instead
- Electric equipment preferred to reduce heat, unless you live where heat is a good thing







- Menu holder (quick clips)
 - Sintra board (pvc) for rigidity





Pastry case – we won't do that again…





- Line queuing considerations
- Exhaust –
 make sure
 that your
 generator
 vents up and
 away from the
 customer side
 of the truck





- Levelers (helpful hint #2)
 - They help staffing from motion sickness, reduces injuries
- Balance out the load – if not, you'll need additional leaf springs







- Think
 equipment
 access –
 side
 access
 doors for
 major
 equipment
- Exterior storage cabinets (jumper cables, etc.)









- Exterior lighting
- Cameras
 - Interior and Exterior







- Collapsible
 shelves at the
 order windows –
 wrap the tops!
- Prep shelves on hinges – you'll thank us later for this one
- Cellular
 connectivity for
 POS functionality
 be patient, very
 patient!







Sounds
 systems should not
 go in the lift
 up order
 doors,
 place them
 up high







PA System –save your voice(helpful hint #3)





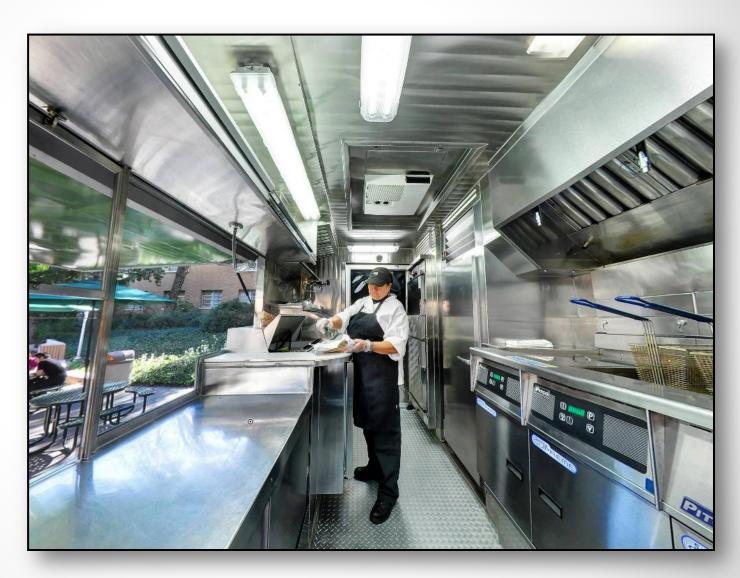
- Sun Shades
- Exterior door handles to assist getting in your trucks
- Hide-away steps
- POS we recommend kitchen displays, not kitchen printers.





- Lighting!

 (helpful
 hint #4)
 add lots of
 lighting...
 don't VE
 on this.
- Think
 about
 shelving –
 sliding
 doors over
 open rails



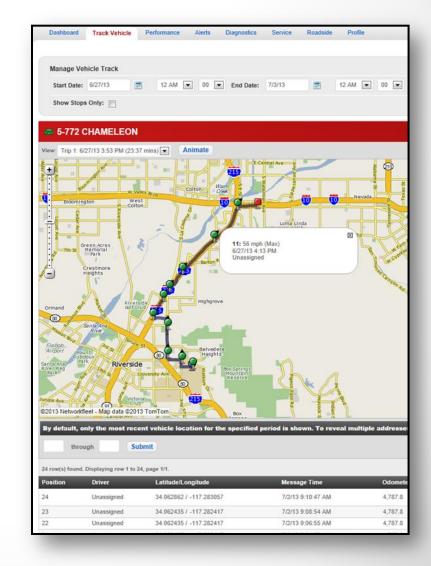


- Don't install a
 open flame
 burner what
 a waste of
 space for us
- Under counter refrigerated drawers (helpful hint #5)
- Add extra
 outlets both
 inside and out



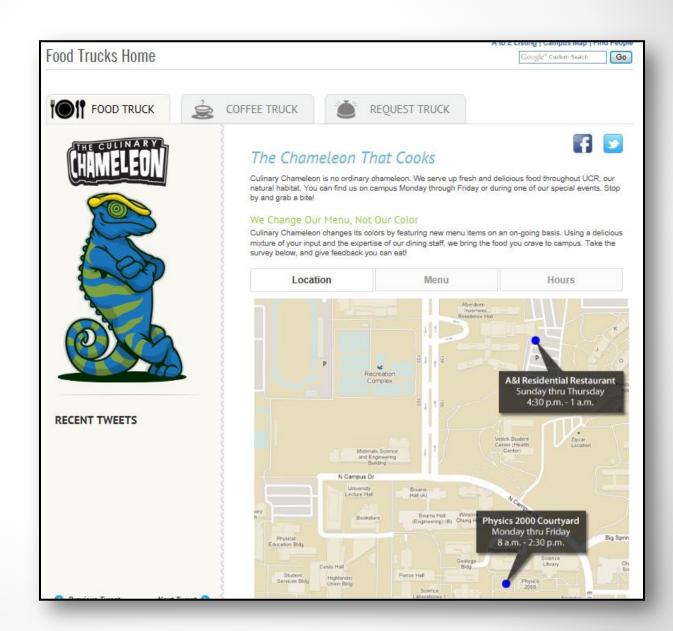


- GPS monitoring (helpful hint #6) -Network Fleet Solutions monitoring and cookie crumb trails etc.
 - http://www.networkfleet.com/fleet-solutions/
- Find the Dean of Space early on, cause you're sure to piss them off eventually...





Link it to your truck website





- Condiment counters... this is what we use. Do not use pc's, like we first did.
- Carry less, not more
- O Questions so far?





Infrastructure Considerations

- Power cables OMG, what a HUGE pain in the \$%&#...
- Power plugs try to make sure you use the same size plug for your various trucks
- Pull data and water to the shore tower too









Infrastructure Considerations

- Choose your generator wisely ours generates
 150 amps / single phase
- Warranty on equipment (extended or less time in build)
- Get EH&S to sign off early on and throughout the process





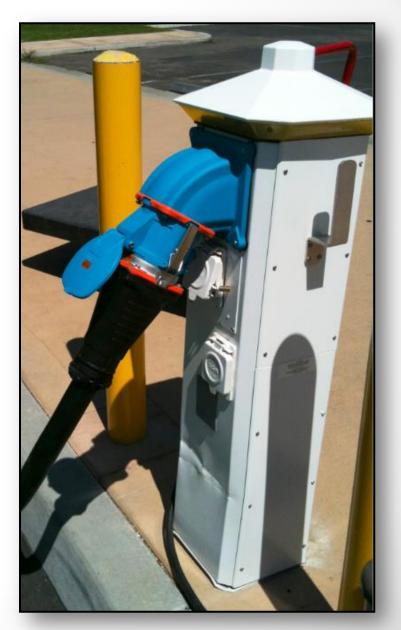
Operational information

Location	Income	<u>Labor</u>	<u>Food</u>	<u>Income</u>	Budget	<u>Var</u>
Culinary Chameleon	688,388	298,234	217,597	139,479	85,447	54,032
		43.3%	31.6%	20.3%	12.4%	

- Staffing (refer to USB stick)
 - We use three different staffing templates
 - Retail breakfast & lunch (3 4 employees)
 - Residential dinner (5 -6 employees)
 - Special events (3 6 employees)
- Transactions per hour 65 average with the full menu If your guest knows your menu, transactions can increase dramatically!
- Check average \$7.45
- Tender types; cash, credit, cards and meal plans
- Remember that when doing a parties they all show up at the same time. WEEDS!



 Remember... food trucks are big and the butt swings and will wipe out anything





- Think about your routes

 make
 sure you
 carefully
 test drive all
 of your
 parking lots
 first
- Anything sticking out is going to get hit (exterior lights)





 Dead batteries on both the truck and the generator (buy a jumper box (helpful hint #7)

 If designing and building a truck from the ground up be prepared to visit the site often (truck builders are a creative bunch)





- Be prepared to be boarded often!
- Closely monitor your propane consumption (last and final helpful hint #8)
 ...yea that only needs to happen once
- Where do you wash your truck?





Questions?

